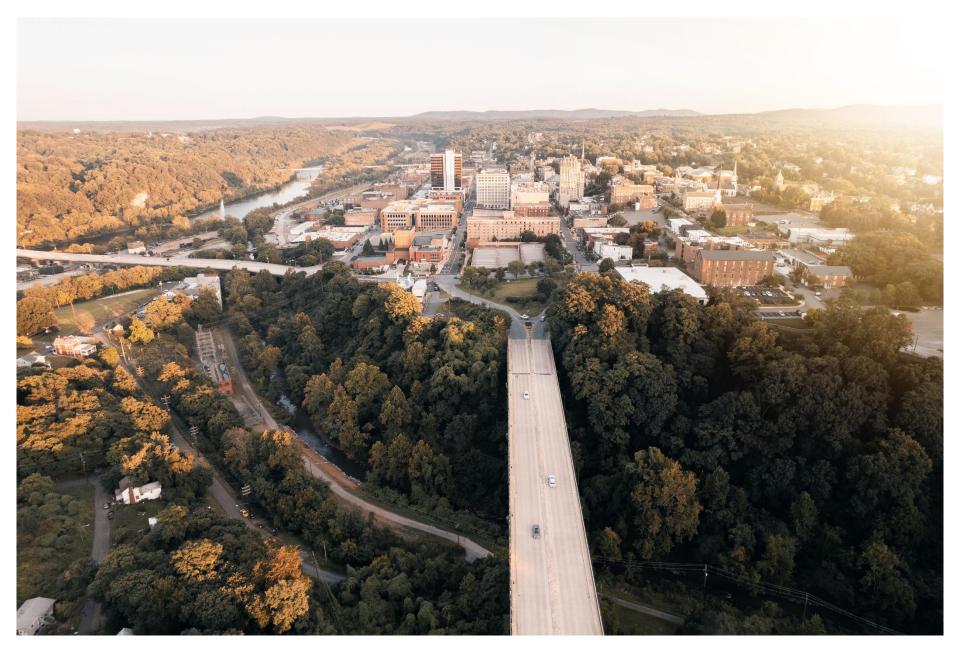
City of Lynchburg

Project Grey Platinum

Investor Presentation March 28, 2023



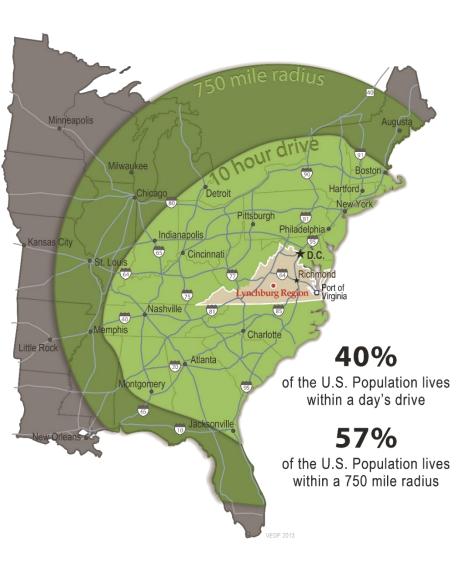




The Lynchburg Region encompasses the counties of Amherst, Appomattox, Bedford and Campbell; the towns of Appomattox, Altavista, Amherst; and the City of Lynchburg.



Connectivity



<u>Air</u>

Daily jet service to Charlotte-Douglas International Airport (CLT)

<u>Train</u>

Daily Amtrak service LYH to Washington, D.C.

<u>Drive</u>

- Close proximity to I-81 & I-64, U.S. 460 & U.S. 29
- Richmond, VA (Port) 2 hours
- Washington, D.C. 3.5 hours
- Atlanta 7 hours
- New York City 7 hours

Area Profile

Lynchburg Region

Population: 261,652 Labor Market: 128,296 Median Age: 41



Winchester

Workforce



- Labor Pool: 128,296 (45 min drive)
- Manufacturing Employment: 14,538 (14 %)
- Within 90 minutes there are:
 - 1,248 people employed as Electrical, Electronic and Electromechanical Equipment Assemblers
 - 217 employed as Machinery Maintenance Workers
 - 4,757 General Maintenance and Repair Workers
 - 2,683 Project Management Specialists
 - 1,057 Production, Planning and Expediting Clerks
 - 847 Mechanical Engineers

Talent Development

8 Regional Colleges & Universities

- Central Virginia Community College
- Centra College of Nursing
- Liberty University
- Randolph College
- Sweet Briar College
- University of Lynchburg
- Virginia Technical Institute
- Virginia University of Lynchburg

XLR8 STEM Academy

Regional CTE Academy

 Electrical Technology, HVAC, Industrial Maintenance, Machine Tool and Welding

Virginia Tech and University of Virginia within 2-hour drive

International Students in the Region: 800 representing 70 countries







Regional MSA Data



Unemployment Rate: **3.3%**

Average Annual Wage: \$46,771

Median Home Price: \$186,090

Cost of Living

How do we compare?

Metropolitan Statistical Area	Composite Index Score
Lynchburg, VA	90.2
Portland, OR	132.7
South Bend-Mishawaka, IN	93.0
Madison, WI	107.4
Charlotte-Concord-Gastonia, NC	96.9
Columbia, SC	91.9

The Lynchburg MSA is 9.8% below the national average cost of living.

Data Source: COLI 2022 Q1 Index

Our Companies



Our International Companies















Quality of Place



Urban Hub:

1500+ refinished lofts and over 20 new restaurants in downtown Lynchburg since 2016. Outstanding architecture, public art and iconic history.

Outdoor Recreation:

Adventure & outdoor recreation includes Blue Ridge Parkway, Peaks of Otter, Appalachian Trail, James River, Smith Mountain Lake, Blackwater Creek Trail with access to downtown.





Announcements

Source4 - \$4.5M/30 jobs

BWXT Innovation Campus \$65M/97 jobs

Flowers Bakery (Dave's Killer Bread) \$25M/15 jobs

Belvac Production Machinery \$35M/50 jobs

Custom Truck One Source \$3M/61 jobs

Bausch + Lomb \$35M/79 jobs

Damage Solutions \$2M/45 jobs



Rankings & Recognitions

Reviews.org - #1 City for Millennials to Consider Moving

Travel + Leisure – Top 25 College Towns

Southern Living – The South's Best Cities on the Rise

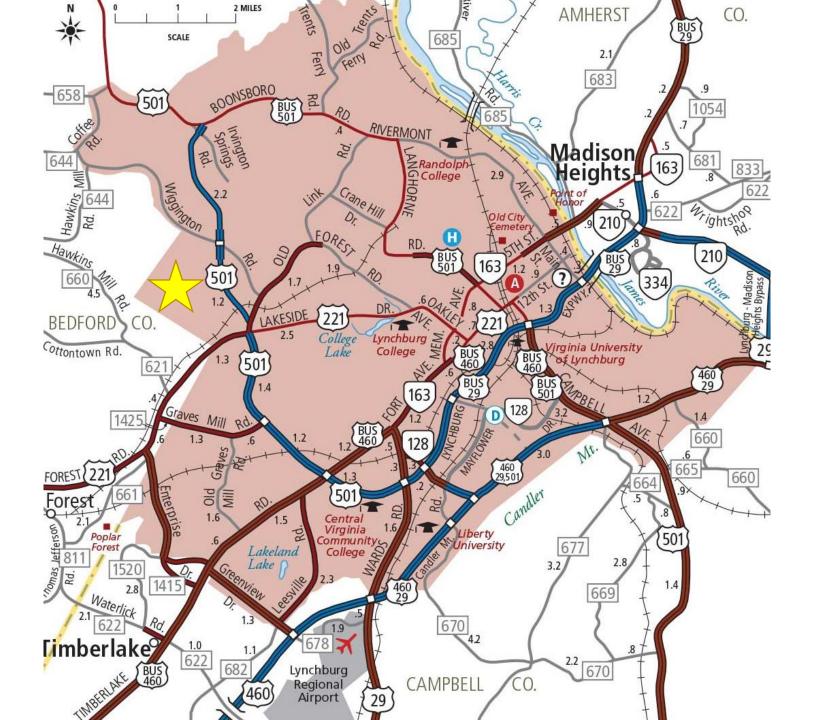
Kiplinger – 10 of the Happiest Places to Retire in the U.S.

Time Magazine – #6 America's Happiest & Healthiest Communities

Blue Ridge Outdoors - Top Adventure Towns

Road Runners of America - Runner Friendly City





Ivy Creek Innovation Park Companies



Proposed Building

216,164 SF Warehouse
13,776 SF 2-Level Office area
1,768 SF Shipping Office
40 ft ceiling (37' clear height)
34 dock doors & 2 drive-ins
Potential for 99,000 SF Addition

Lease Cost - \$6.25/SF



314 Jefferson Ridge Parkway



https://youtu.be/L1ORG8ru-vM

lvy Creek Site A

Availability: Property has had Master Plan completed to identify potential site locations

Site A: 45 ac, 28 developable; Maximum Building Area: 600K SF

Access: Future 1,270 ft Road Extension

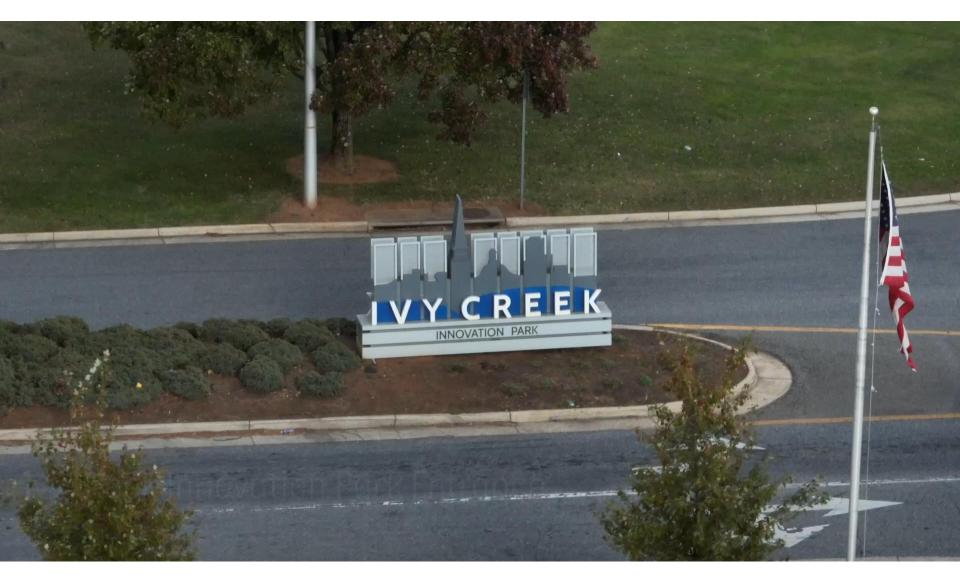
Water: Future 3,000 ft, 8" line connecting to 12" Main

Long Term Option: Owned by EDA of Lynchburg

Due Diligence: To begin within next 6 months



Ivy Creek Site An Overview



Utilities

Water: City of Lynchburg, 16" Main, 12" Fire, 4" Domestic; \$2.77/hcf Able to supply 10 million gal per day (7,500 gal/min)

Sewer: City of Lynchburg, 24" Main, 8" Line; \$7.22/hcf

Over 25,000 gal/day will be fall into Industrial Pretreatment Program where waste is regularly sampled and surcharged if high strength

Gas: Commonwealth Gas Company, 4" Main, 6" Line; \$0.965/ccf

Power: American Electric Power; \$0.09/kWh (Peak Demand: 1,600kW)

Ivy Creek Center for Industry is currently served by 12kV distribution. The substation is located adjacent to Ivy Creek and less than 1 mile from the proposed sites for this application which would support large power users and future growth







Incentives

State & Local Incentives:

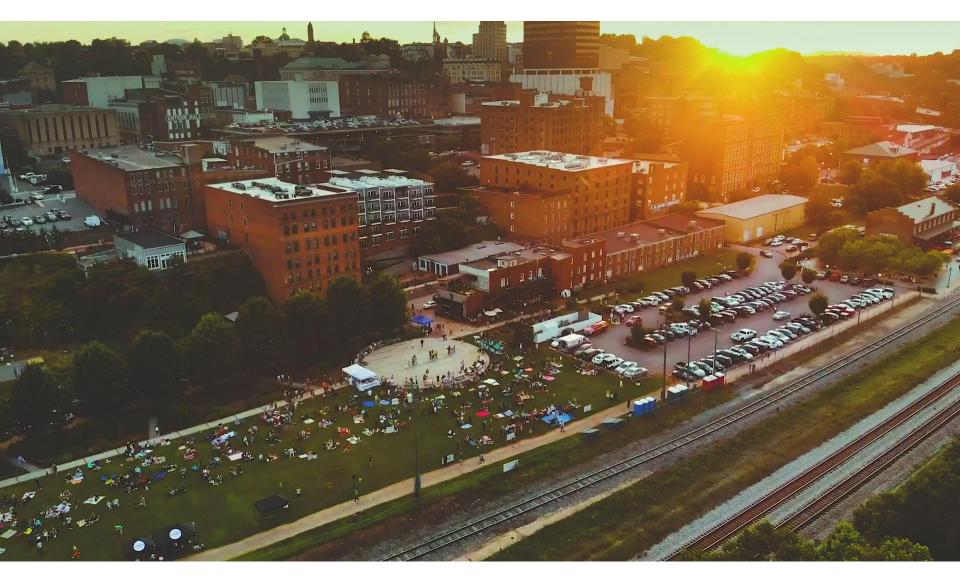
- Enterprise Zone
- Technology Zone
- Local Capital Investment Grant
- Local Job Creation Grant
- Pre-Technical Review

Site A Infrastructure support includes:

- Preliminary Geotechnical Exploration & Report
- Boundary & Topographic Survey
- Phase I Environmental Site
 Assessment Report
- Waters of the US Delineation & Determination
- Preliminary Engineering Report
- Design Construction & Permit
 Documents



LYH Weicomes You!



https://youtu.be/lwsWgnLHCOk

Contact Us



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https://www.opportunitylynchburg.com/project-grey-platinum/